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Interpersonal Conflict-Handling Behavior as Reflections of Jungian Personality Dimensions

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Description

This study has sought to investigate the Jungian psychological correlates of an individual's choice of different interpersonal conflict-handling modes: competing, collaborating, compromising, avoiding, and accommodating. These five modes were defined according to the two basic behavioral dimensions of assertiveness and cooperativeness and were also related to integrative and distributive dimensions. The results suggest that the Jungian functions related to judging (thinking vs feeling) and the type of enactment (introverted vs extraverted) are significantly related to an individual's conflict-handling behavior. The study concludes with a schematic illustration of these Jungian functions plotted upon the basic behavioral dimensions which define and characterize the five conflict-handling modes.

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